Nattawut Kongsiriphan

Project Manager | Telecom, CRM and sales systems

Bangkok · nattawut.kongsiriphan@example.com

SUMMARY

Project manager with extensive experience in telecom and software projects. I bring sales, IT and vendors together around one plan, and I stay with the users until the new way of working sticks. Colleagues know me for clear status reports and honest risk logs.

EXPERIENCE

Project Manager · Silverpine Telecom Co., Ltd.

- Led the Salesforce CRM rollout end to end for enterprise sales, covering 250 account managers and sales support staff in Bangkok and 5 regional offices.
- Owned the project budget of THB 12 million.
- Led change management and user training: a sales champion in every region, 20 training sessions and a weekly adoption report for the sales director.
- Lead a team of 8, coordinate the CRM partner and the in-house integration team, and manage smaller projects for the enterprise sales and billing teams.

Project Coordinator · Copperkite Software Co., Ltd.

- Coordinated schedules, meeting notes and weekly status reports for software delivery projects with corporate clients.
- Tracked issues and change requests, and organised user acceptance testing sessions with client teams.
- Supported the project managers with scope documents and progress billing.

EDUCATION

B.Sc. Information and Communication Technology, Mahidol University

LANGUAGES

Thai (native) · English: business level

WORK ARRANGEMENT

Happy to work at the Bangkok office.

Generated for the DTX AI Buildathon. Not a real person.