Ekkapol Saengarun

Project Manager | CRM, Digital and Insurance Projects

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SUMMARY

Contract project manager with 8 years of experience across consulting, telecom, insurance and a digital agency. Clients usually bring me in when a project is late or has no clear owner, and I hand it back once it runs on its own. Comfortable with both Scrum teams and fixed-scope vendor contracts.

EXPERIENCE

Project Manager (contract) Ardent Loop Digital Co., Ltd. Jun 2025 – Present

- Led the HubSpot CRM rollout end to end for a 150-person sales team.
- Run two Scrum teams (11 people in total) building client apps and marketing automation.
- Set up the delivery reporting the agency now uses for all fixed-price projects.

Project Manager (contract) Siam Sarika Insurance Co., Ltd. Jul 2024 – May 2025

- Took over a delayed customer claims portal and delivered its first release in four months.
- Managed a team of 9 developers and testers from two vendors.

Project Manager (contract) Silverpine Telecom Co., Ltd. Jan 2023 – Mar 2024

- Managed the redesign of the prepaid top-up journey in the mobile app; completed top-ups rose from 71% to 84%.
- Coordinated monthly releases across the app, payment and call-centre teams (team of 7).

Project Manager Orvane Consulting Asia Co., Ltd. Feb 2017 – Jun 2022

- Managed 12 client projects in process improvement and digital strategy for banks, retailers and manufacturers.
- Grew from running single workstreams to leading teams of up to 8 consultants.
- Wrote proposals and project plans; ran weekly steering meetings with client sponsors.

EDUCATION

B.Eng. Industrial Engineering, King Mongkut's University of Technology Thonburi, 2016

CERTIFICATES

Professional Scrum Master I (Scrum.org), earned Jan 2025 (no expiry)

LANGUAGES

Thai (native) · English: TOEIC 790 (2023)

WORK ARRANGEMENT

Happy to work from the Bangkok office.

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